

Approval to Procure

Note: This form is to be completed by the Service Lead for the proposed project, in consultation with Procurement.

Department/Directorate:	Not an ESCC Project	CFL - Commissioning & Prevention
Service:	Environment & Communities	
Authority	SCC	
Project Sponsor:	Michael Coughlin	
Project/Contract Name:	IPSPC	
Procurement contact:	Robert Gilmour	
Project Banding	C	

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Aggregate Contract Value (including extensions)	£6.3m		
Confirm this above value has been agreed in the budget?	Yes		
Is the funding capital, revenue or grant?	Grant		
Current contract end date (if applicable)	N/A		
Any option to extend an existing contract?	N/A		
Procurement activity required (extension, renewal, replacement, other – must specify)	<p>This project will include the procurement of a new employment support service and subsidiary support activities.</p> <p>As the grant requires the procured service to comply with a new quality assurance framework, this service will need to be a new procurement.</p>		
Expected Start Date for Procurement	01/07/2023		
Required Transition/mobilisation months required	1 month		
Expected Start Date for new contract/extension/arrangement	01/10/2023		
Income generating?	No		
Key Project: If yes please tick the relevant fields	Choose an item.	Strategic importance	<input checked="" type="checkbox"/> Savings above £500k <input type="checkbox"/>
		High reputational risk	<input type="checkbox"/>
		Attracts significant resource	<input type="checkbox"/>

Contract Description and Rationale for new procurement activity

- Surrey Health and Wellbeing Strategy, SCC Organisational Priorities and the partnership 2030 Community Vision for Surrey all prioritise employment, with the outcome "People are accessing

training and employment opportunities within a sustainable economy"

- Surrey County Council has been successful in securing a £6.3m grant by DWP to roll out Individual Placement and Support in Primary Care (IPSPC) across Surrey and Frimley ICS areas.
- Surrey will be one of 12 areas pioneering this approach across the UK.
- IPSPC is a proven model of employment support aimed at adults who have a physical or mental health disability or long-term condition. It has been shown to deliver superior employment and health outcomes, achieving up to twice as many job outcomes for people than traditional programmes.
- The programme runs October 2023-March 2025 and aims to support 2882 people to access and maintain work.
- IPSPC Surrey includes support for each PCN as well as targeted support for people in Surrey's top 5 key neighbourhoods and priority populations, contributing to no one being left behind.
- IPSPC will support inclusive growth and help to achieve a reduction in health inequalities.
- The programme will be delivered in partnership with Surrey Heartlands and Frimley ICSs
- The programme will include procuring:
 - Employment support aligned to neighbourhoods and towns – especially key neighbourhoods in Surrey.
 - Employment support focused on priority populations of identity dispersed across Surrey, such as people from BAME backgrounds, care leavers, people with learning disabilities and Autism.
 - Benefits advice and other support to reduce in-work poverty.
 - Universal access to skills, employment and holistic support, to help individuals navigate the system more easily and move towards successful long-term employment. This will be in the form of a digital solution and in person support.
 - Business sector support to increase the successful employment of diverse Surrey residents.
 - Research and evaluation into the impacts on economic growth, productivity, society, health inequalities and residents' lives
 - Feasibility modelling to identify long-term self-sustaining funding models for access to work support.

As the IPSPC service is quality assured against a fidelity scale, a new contract aligned to those standards is needed. All procured elements will relate to the quality assured fidelity scale, so will represent a change in scope from any existing contracts meaning a new procurement is required.

Explain why this was not on the Procurement Forward Plan

Surrey County Council expected to hear the outcome of the grant application in quarter 3, 2022. Unfortunately, the decision was delayed until April 2023, and the grant agreement including funding allocation only confirmed in May 2023. As such we were not able to include the programme on the forward plan.

Describe the expected benefits of the project (cash savings/cost avoidance/social value)

In Surrey we expect this programme will achieve the following impacts:

- Surrey residents at risk of economic exclusion can find the help they need to access work
- Employment support in Surrey secures long-term job outcomes for residents
- Surrey residents can access and maintain work for the long-term
- Employers are confident to recruit and retain staff with health conditions and disabilities
- Being in work is financially beneficial to Surrey residents
- Increased take up of employment support by residents from at risk communities
- Future investment and approaches to IPS delivery is evidence-based
- Employment support is quality assured

- IPS provision is sustainable at scale
- Surrey residents experience improved health and wellbeing through access to work

The programme will include robust evaluation to monitor the benefits, but based on learning from the 2 pilot authorities, the following benefits are expected:

- Supporting up to 3000 people with long term conditions or disabilities to access and maintain employment.
- 80% of participants reporting increased confidence to manage their health conditions
- Reduction in the number of days lost to sickness, resulting in increased productivity for Surrey businesses.
- Reduction in the number of people claiming sickness related unemployment benefit in Surrey.

You can read more about the impact in other authorities here: [Health-led employment support in South Yorkshire and Bassetlaw | Local Government Association](#)

Form Completed by:	Rebecca Brooker	21/06/2023
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Approval required for all projects:

Approved by Head of Procurement:	Anna Kwiatkowska	26/06/2023
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Approval required for ESCC projects:

ESCC Chief Officer Approval :	(name)	(date)
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Lead Member input is required at Route to Market stage and approval at Contract Award stage:
Yes/No

Approval required for SCC projects:

SCC only: Approved by Executive Director (in consultation with Portfolio Holder):	Michael Coughlin	06/07/2023
SCC only: Approved by S151 Officer:	Rachel Wigley	27/06/2023
SCC only: Approved by Cabinet (if over £1m):		

Both approvals required if project is across the two authorities.

Note: Once complete, this form should be returned to the Procurement Contact, who will forward it to the Procurement PMO for resource allocation

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